Georgia Power

Bin 10230
241 Ralph McGill Boulevard, NE
Atlanta, GA 30308-3374

May 12, 2023

Ms. Sallie Tanner
Executive Secretary
Georgia Public Service Commission
244 Washington Street, SW
Atlanta, GA 30334-5701

RE: Net Sales Reports – 1st Quarter 2023

Dear Ms. Tanner:

Attached please find a copy of Georgia Power's Net Sales Reports for the 1st Quarter 2023.

If you have any questions, please call me at 404-506-3044.

Sincerely,

/s/ Kelley M. Balkcom

Kelley M. Balkcom
Director, Regulatory Affairs
mmcclosk@southernco.com

Attachment

GEORGIA POWER COMPANY

13-Feb-23

NET SALES

Excludes Over/Under Recovery of Fuel

January 2023

	KWH			REVENUE		
	Subject to Fuel Charge	Not Subject to Fuel Charge	Total	Current Fuel	Net Base	Total
RETAIL SALES						
Class of Service						
Residential	2,825,628,534	0	2,825,628,534	$79,217,922.51	$249,455,643.26	$328,673,565.77
Commercial	2,697,879,226	0	2,697,879,226	79,144,857.82	204,120,436.98	283,265,294.80
Industrial	1,875,708,131	0	1,875,708,131	57,571,454.45	80,281,607.30	137,853,061.75
Street Lights	24,790,202	0	24,790,202	700,097.56	6,003,532.28	6,703,629.84
Railway Service	12,950,067	0	12,950,067	408,512.11	738,598.45	1,147,110.56
TOTAL BILLED RETAIL SALES	7,436,956,160	0	7,436,956,160	$217,042,844.45	$540,599,818.27	$757,642,662.72
TOTAL UNBILLED RETAIL SALES (Net) [1]	- -	(592,801,939)	(592,801,939)	- -	(83,527,559.81)	(83,527,559.81)
TOTAL RETAIL SALES	**7,436,956,160**	**(592,801,939)**	**6,844,154,221**	**$217,042,844.45**	**$457,072,258.46**	**$674,115,102.91**
RETAIL SALES BUDGET	**7,591,483,000**	**50,857,000**	**7,642,340,000**	**249,020,494.87**	**540,391,337.91**	**789,411,832.78**
OVER (UNDER) BUDGET [2]	**(154,526,840)**	**(643,658,939)**	**(798,185,779)**	**($31,977,650.42)**	**($83,319,079.45)**	**($115,296,729.87)**

1 Supplement I

2 Supplement II

Revenue Accounting

SUPPLEMENT I

UNBILLED KWH & REVENUE BY CLASS OF SERVICE

January 2023

10:21 AM

		KWH			REVENUE		
		December	January	Net	December	January	Net
Residential	Unread & Unbilled	1,695,735,205	1,319,423,108	(376,312,097)	$138,660,267.71	$104,904,443.80	($33,755,823.91)
	No-Billed [1]	2,247,819	1,672,545	(575,274)	$215,264.56	$160,711.33	($54,553.23)
	Subtotal	1,697,983,024	1,321,095,653	(376,887,371)	$138,875,532.27	$105,065,155.13	($33,810,377.14)
Commercial	Unread & Unbilled	977,425,564	804,084,227	(173,341,337)	$65,668,684.70	$56,979,927.57	($8,688,757.13)
	No-Billed [1]	117,247,119	110,796,485	(6,450,634)	$4,997,513.88	$4,986,279.38	($11,234.50)
	RTP [2]	404,628,291	410,707,928	6,079,637	$23,383,828.49	$8,626,767.81	($14,757,060.68)
	Subtotal	1,499,300,974	1,325,588,640	(173,712,334)	$94,050,027.07	$70,592,974.76	($23,457,052.31)
Industrial	Unread & Unbilled	314,882,737	212,360,794	(102,521,943)	$12,488,667.87	$6,712,227.95	($5,776,439.92)
	No-Billed [1]	158,546,732	232,265,428	73,718,696	$5,974,826.93	$8,974,402.80	$2,999,575.87
	RTP [2]	864,063,417	850,909,369	(13,154,048)	$39,271,290.58	$15,825,729.69	($23,445,560.89)
	TOURN-I [3]	13,934,056	13,689,117	(244,939)	$649,489.23	$611,783.81	($37,705.42)
	Subtotal	1,351,426,942	1,309,224,708	(42,202,234)	$58,384,274.61	$32,124,144.25	($26,260,130.36)
Total Retail	Unread & Unbilled	2,988,043,506	2,335,868,129	(652,175,377)	$216,817,620.28	$168,596,599.32	($48,221,020.96)
	No-Billed [1]	278,041,670	344,734,458	66,692,788	$11,187,605.37	$14,121,393.51	$2,933,788.14
	RTP [2]	1,268,691,708	1,261,617,297	(7,074,411)	$62,655,119.07	$24,452,497.50	($38,202,621.57)
	TOURN-I [3]	13,934,056	13,689,117	(244,939)	$649,489.23	$611,783.81	($37,705.42)
	Total Unbilled	4,548,710,940	3,955,909,001	(592,801,939)	$291,309,833.95	$207,782,274.14	($83,527,559.81)

[1] No-Billed — SSA Accounts that are No-Billed during current billing month. The KWH and base portion are accrued for the billing month and are reversed in the subsequent month. These accounts will be billed in the subsequent month.

[2] Industrial/Commercial - RTP — SSA accounts billed on Real-Time-Pricing. The accounts are read in the current billing month but billed in the subsequent month. The KWH and base portions are accrued for the billing month and reversed in the subsequent month.

[3] MLM — Industrial Multiple Load Management accounts. Billing method is the same as RTP accounts.

[4] Losses — **Retail losses current month = 5.82%, 424,778 MWH. 12 month average losses = 3.10%. 36 month average losses = 3.19%**

12/12/21

SUPPLEMENT II

CALENDAR MONTH
SALES VARIANCE *

11:23 AM

January 2023

	BOOKED	BUDGET	VARIANCE	%
REVENUE (000's)				
Residential	$294,863	$333,402	($38,539)	-11.6%
Commercial	259,808	278,014	(18,206)	-6.5%
Industrial	111,593	170,462	(58,869)	-34.5%
Street Lights	6,704	6,665	39	0.6%
Railway Service	1,147	868	279	32.1%
TOTAL RETAIL REVENUE	**$674,115**	**$789,411**	**($115,296)**	**-14.6%**
MWH				
Residential	2,448,741	2,952,866	(504,125)	-17.1%
Commercial	2,524,167	2,661,005	(136,838)	-5.1%
Industrial	1,833,506	1,990,456	(156,950)	-7.9%
Street Lights	24,790	24,906	(116)	-0.5%
Railway Service	12,950	13,107	(157)	-1.2%
TOTAL RETAIL MWH	**6,844,154**	**7,642,340**	**(798,186)**	**-10.4%**

* Excludes Over/Under Fuel Recovery Adjustment.

NOTE: Detail may not add up to Total due to rounding.

GEORGIA POWER COMPANY

13-Feb-23

NET SALES

Excludes Over/Under Recovery of Fuel

February 2023

	KWH			REVENUE		
	Subject to Fuel Charge	Not Subject to Fuel Charge	Total	Current Fuel	Net Base	Total
RETAIL SALES						
Class of Service						
Residential	2,307,603,903	0	2,307,603,903	$64,583,070.15	$213,158,296.27	$277,741,366.42
Commercial	2,513,161,764	0	2,513,161,764	67,640,870.39	182,513,686.85	250,154,557.24
Industrial	1,945,549,194	0	1,945,549,194	47,042,491.47	61,328,270.98	108,370,762.45
Street Lights	24,737,036	0	24,737,036	698,596.25	5,995,605.83	6,694,202.08
Railway Service	12,679,048	0	12,679,048	316,373.86	413,744.76	730,118.62
TOTAL BILLED RETAIL SALES	6,803,730,945	0	6,803,730,945	$180,281,402.12	$463,409,604.69	$643,691,006.81
TOTAL UNBILLED RETAIL SALES (Net) [1]	- -	(748,530,377)	(748,530,377)	- -	(38,557,892.52)	(38,557,892.52)
TOTAL RETAIL SALES	**6,803,730,945**	**(748,530,377)**	**6,055,200,568**	**$180,281,402.12**	**$424,851,712.17**	**$605,133,114.29**
RETAIL SALES BUDGET	**7,277,006,000**	**(765,354,000)**	**6,511,652,000**	**230,259,916.09**	**424,625,056.86**	**654,884,972.95**
OVER (UNDER) BUDGET [2]	**(473,275,055)**	**16,823,623**	**(456,451,432)**	**($49,978,513.97)**	**$226,655.31**	**($49,751,858.66)**

1 Supplement I

2 Supplement II

Revenue Accounting

SUPPLEMENT I

UNBILLED KWH & REVENUE BY CLASS OF SERVICE

February 2023

10:21 AM

		KWH			REVENUE		
		January	February	Net	January	February	Net
Residential	Unread & Unbilled	1,319,423,108	918,297,270	(401,125,838)	$104,904,443.80	$79,378,936.56	($25,525,507.24)
	No-Billed [1]	1,672,545	1,195,730	(476,815)	$160,711.33	$125,096.18	($35,615.15)
	Subtotal	1,321,095,653	919,493,000	(401,602,653)	$105,065,155.13	$79,504,032.74	($25,561,122.39)
Commercial	Unread & Unbilled	804,084,227	661,312,135	(142,772,092)	$56,979,927.57	$47,416,957.05	($9,562,970.52)
	No-Billed [1]	110,796,485	102,166,180	(8,630,305)	$4,986,279.38	$4,783,166.08	($203,113.30)
	RTP [2]	410,707,928	375,764,297	(34,943,631)	$8,626,767.81	$8,380,511.87	($246,255.94)
	Subtotal	1,325,588,640	1,139,242,612	(186,346,028)	$70,592,974.76	$60,580,635.00	($10,012,339.76)
Industrial	Unread & Unbilled	212,360,794	152,317,697	(60,043,097)	$6,712,227.95	$4,922,198.42	($1,790,029.53)
	No-Billed [1]	232,265,428	213,818,576	(18,446,852)	$8,974,402.80	$8,301,595.87	($672,806.93)
	RTP [2]	850,909,369	771,643,624	(79,265,745)	$15,825,729.69	$15,384,995.12	($440,734.57)
	TOURN-I [3]	13,689,117	10,863,115	(2,826,002)	$611,783.81	$530,924.47	($80,859.34)
	Subtotal	1,309,224,708	1,148,643,012	(160,581,696)	$32,124,144.25	$29,139,713.88	($2,984,430.37)
Total Retail	Unread & Unbilled	2,335,868,129	1,731,927,102	(603,941,027)	$168,596,599.32	$131,718,092.03	($36,878,507.29)
	No-Billed [1]	344,734,458	317,180,486	(27,553,972)	$14,121,393.51	$13,209,858.13	($911,535.38)
	RTP [2]	1,261,617,297	1,147,407,921	(114,209,376)	$24,452,497.50	$23,765,506.99	($686,990.51)
	TOURN-I [3]	13,689,117	10,863,115	(2,826,002)	$611,783.81	$530,924.47	($80,859.34)
	Total Unbilled	3,955,909,001	3,207,378,624	(748,530,377)	$207,782,274.14	$169,224,381.62	($38,557,892.52)

[1] No-Billed — SSA Accounts that are No-Billed during current billing month. The KWH and base portion are accrued for the billing month and are reversed in the subsequent month. These accounts will be billed in the subsequent month.

[2] Industrial/Commercial - RTP — SSA accounts billed on Real-Time-Pricing. The accounts are read in the current billing month but billed in the subsequent month. The KWH and base portions are accrued for the billing month and reversed in the subsequent month.

[3] MLM — Industrial Multiple Load Management accounts. Billing method is the same as RTP accounts.

[4] Losses — **Retail losses current month = 3.30%, 207,403 MWH. 12 month average losses = 3.15%. 36 month average losses = 3.17%**

SUPPLEMENT II

CALENDAR MONTH
SALES VARIANCE *

11:23 AM

February 2023

	BOOKED	BUDGET	VARIANCE	%
REVENUE (000's)				
Residential	$252,180	$259,969	($7,789)	-3.0%
Commercial	240,142	248,822	(8,680)	-3.5%
Industrial	105,386	138,637	(33,251)	-24.0%
Street Lights	6,694	6,666	28	0.4%
Railway Service	730	790	(60)	-7.6%
TOTAL RETAIL REVENUE	**$605,132**	**$654,884**	**($49,752)**	**-7.6%**
MWH				
Residential	1,906,001	2,310,360	(404,359)	-17.5%
Commercial	2,326,816	2,331,894	(5,078)	-0.2%
Industrial	1,784,967	1,831,724	(46,757)	-2.6%
Street Lights	24,737	24,906	(169)	-0.7%
Railway Service	12,679	12,768	(89)	-0.7%
TOTAL RETAIL MWH	**6,055,200**	**6,511,652**	**(456,452)**	**-7.0%**

* Excludes Over/Under Fuel Recovery Adjustment.

NOTE: Detail may not add up to Total due to rounding.

GEORGIA POWER COMPANY

13-Feb-23

NET SALES

Excludes Over/Under Recovery of Fuel

March 2023

	KWH			REVENUE		
	Subject to Fuel Charge	Not Subject to Fuel Charge	Total	Current Fuel	Net Base	Total
RETAIL SALES						
Class of Service						
Residential	1,919,864,954	0	1,919,864,954	$53,618,218.53	$188,924,988.87	$242,543,207.40
Commercial	2,479,350,551	0	2,479,350,551	67,396,146.61	178,369,385.84	245,765,532.45
Industrial	1,872,863,435	0	1,872,863,435	45,322,045.77	54,295,764.51	99,617,810.28
Street Lights	23,944,738	0	23,944,738	676,041.16	5,919,601.65	6,595,642.81
Railway Service	11,477,299	0	11,477,299	316,117.32	335,430.58	651,547.90
TOTAL BILLED RETAIL SALES	6,307,500,977	0	6,307,500,977	$167,328,569.39	$427,845,171.45	$595,173,740.84
TOTAL UNBILLED RETAIL SALES (Net) [1]	- -	246,241,894	246,241,894	- -	10,018,345.46	10,018,345.46
TOTAL RETAIL SALES	**6,307,500,977**	**246,241,894**	**6,553,742,871**	**$167,328,569.39**	**$437,863,516.91**	**$605,192,086.30**
RETAIL SALES BUDGET	**6,574,923,000**	**4,665,000**	**6,579,588,000**	**203,675,119.30**	**442,444,089.13**	**646,119,208.43**
OVER (UNDER) BUDGET [2]	**(267,422,023)**	**241,576,894**	**(25,845,129)**	**($36,346,549.91)**	**($4,580,572.22)**	**($40,927,122.13)**

1 Supplement I

2 Supplement II

Revenue Accounting

SUPPLEMENT I

UNBILLED KWH & REVENUE BY CLASS OF SERVICE

March 2023

10:21 AM

		KWH			REVENUE		
		February	March	Net	February	March	Net
Residential	Unread & Unbilled	918,297,270	967,507,832	49,210,562	$79,378,936.56	$90,502,737.95	$11,123,801.39
	No-Billed [1]	1,195,730	596,420	(599,310)	$125,096.18	$60,587.06	($64,509.12)
	Subtotal	919,493,000	968,104,252	48,611,252	$79,504,032.74	$90,563,325.01	$11,059,292.27
Commercial	Unread & Unbilled	661,312,135	700,881,295	39,569,160	$47,416,957.05	$54,534,595.52	$7,117,638.47
	No-Billed [1]	102,166,180	111,843,713	9,677,533	$4,783,166.08	$377,371.23	($4,405,794.85)
	RTP [2]	375,764,297	412,533,590	36,769,293	$8,380,511.87	$8,824,656.98	$444,145.11
	Subtotal	1,139,242,612	1,225,258,598	86,015,986	$60,580,635.00	$63,736,623.73	$3,155,988.73
Industrial	Unread & Unbilled	152,317,697	156,473,595	4,155,898	$4,922,198.42	$4,935,757.58	$13,559.16
	No-Billed [1]	213,818,576	151,051,441	(62,767,135)	$8,301,595.87	$1,063,361.23	($7,238,234.64)
	RTP [2]	771,643,624	939,597,810	167,954,186	$15,384,995.12	$18,352,379.58	$2,967,384.46
	TOURN-I [3]	10,863,115	13,134,822	2,271,707	$530,924.47	$591,279.95	$60,355.48
	Subtotal	1,148,643,012	1,260,257,668	111,614,656	$29,139,713.88	$24,942,778.34	($4,196,935.54)
Total Retail	Unread & Unbilled	1,731,927,102	1,824,862,722	92,935,620	$131,718,092.03	$149,973,091.05	$18,254,999.02
	No-Billed [1]	317,180,486	263,491,574	(53,688,912)	$13,209,858.13	$1,501,319.52	($11,708,538.61)
	RTP [2]	1,147,407,921	1,352,131,400	204,723,479	$23,765,506.99	$27,177,036.56	$3,411,529.57
	TOURN-I [3]	10,863,115	13,134,822	2,271,707	$530,924.47	$591,279.95	$60,355.48
	Total Unbilled	3,207,378,624	3,453,620,518	246,241,894	$169,224,381.62	$179,242,727.08	$10,018,345.46

[1] No-Billed — SSA Accounts that are No-Billed during current billing month. The KWH and base portion are accrued for the billing month and are reversed in the subsequent month. These accounts will be billed in the subsequent month.

[2] Industrial/Commercial - RTP — SSA accounts billed on Real-Time-Pricing. The accounts are read in the current billing month but billed in the subsequent month. The KWH and base portions are accrued for the billing month and reversed in the subsequent month.

[3] MLM — Industrial Multiple Load Management accounts. Billing method is the same as RTP accounts.

[4] Losses — **Retail losses current month = 3.56%, 242,536 MWH. 12 month average losses = 3.54%. 36 month average losses = 3.61%**

SUPPLEMENT II

CALENDAR MONTH
SALES VARIANCE *

March 2023

11:23 AM

	BOOKED	BUDGET	VARIANCE	%
REVENUE (000's)				
Residential	$253,602	$246,756	$6,846	2.8%
Commercial	248,922	248,030	892	0.4%
Industrial	95,421	143,917	(48,496)	-33.7%
Street Lights	6,596	6,666	(70)	-1.1%
Railway Service	652	750	(98)	-13.1%
TOTAL RETAIL REVENUE	**$605,193**	**$646,119**	**($40,926)**	**-6.3%**
MWH				
Residential	1,968,476	2,073,820	(105,344)	-5.1%
Commercial	2,565,367	2,457,147	108,220	4.4%
Industrial	1,984,478	2,011,505	(27,027)	-1.3%
Street Lights	23,945	24,906	(961)	-3.9%
Railway Service	11,477	12,210	(733)	-6.0%
TOTAL RETAIL MWH	**6,553,743**	**6,579,588**	**(25,845)**	**-0.4%**

* Excludes Over/Under Fuel Recovery Adjustment.

NOTE: Detail may not add up to Total due to rounding.